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# FOR IMMEDIATE RELEASE

# Arrhythmia Research Technology, Inc. Reports 2015 Third Quarter Results

FITCHBURG, MA, November 12, 2015 -- Arrhythmia Research Technology, Inc. (NYSE MKT: HRT) (the "Company"), through its wholly-owned subsidiary, Micron Products, Inc., a diversified contract manufacturing organization that produces highly-engineered, innovative medical device components requiring precision machining and injection molding, announced results for its third quarter ended September 30, 2015.

Salvatore Emma, Jr., President and CEO, commented, "Overall, net sales and earnings were lower due to decreased sensor sales volume. Additionally, the strength of the U.S. dollar impacted orders from some of our international sensor customers, which make up a majority of our sensor sales. We continue to pursue new opportunities to increase market share and reduce costs in our sensors business."

Mr. Emma added, "We continued to make progress in diversifying our customer and product mix across higher margin product lines. Sales of orthopedic implant components increased nearly 14% in the quarter, while gross profit decreased slightly as we made investments in quality and validation processes to support a new implant component recently introduced by one of our OEM customers. Although these activities reduce gross profit in the short run, we have been approved for production of these new implant components, which our customer expects to launch in the second quarter of 2016."

| \$ In thousands                   | Q: | 3 2015 | 015 Q3 20 |        | \$     | Change | % Change |  |
|-----------------------------------|----|--------|-----------|--------|--------|--------|----------|--|
| Net sales                         | \$ | 5,226  | \$        | 6,046  | \$     | (820)  | (13.6%)  |  |
| Gross profit                      | \$ | 718    | \$        | 1,161  | \$     | (443)  | (38.2%)  |  |
| Gross margin                      |    | 13.7 % |           | 19.2 % | ,<br>) |        |          |  |
| Net income (loss)                 | \$ | (266)  | \$        | 130    | \$     | (396)  | (304.6%) |  |
| Diluted earnings (loss) per share | \$ | (0.10) | \$        | 0.05   | \$     | (0.15) | (300.0%) |  |

# Third Quarter 2015 Review

Net sales for the third quarter of 2015 were \$5.2 million compared with \$6.0 million in the 2014 third quarter. The decline in net sales was due to a decline in net sensor sales due to a 21.6% decrease in sensor volume, lower silver prices and delays of product orders from international customers reacting to the strength of the U.S. dollar. Lower net sales in the recent quarter were partially offset by a 13.6% increase in net sales of orthopedic implant components. Additionally, increased orders for automotive components partially offset a decrease in sales of custom thermoplastic injection molding used for military and law enforcement products.

Mr. Emma commented, "Growing the sales of our higher margin machined and plastic injected molded components is a top priority. To that end, we made investments in our manufacturing processes and recently expanded our sales and marketing organization."

The \$443 thousand decline in gross profit from the 2014 third quarter primarily reflects lower sensor sales and associated fixed production costs. Additionally, higher quality and labor costs of orthopedic implant components and a shift in customer mix for custom thermoplastic injection molding, also reduced gross profit.

Total operating expenses were \$920 thousand, or 17.6% of sales, in the third quarter of 2015, or \$41 thousand less than the prior-year quarter. The decrease in operating expenses was largely due to decreased wages, taxes and benefits due in part to decreased commissions due to lower sales. The decreases were offset by increased expenses for professional services, liability and property insurance, impairment of intangibles and the addition of two new directors in 2015.

The consolidated net loss for the 2015 third quarter was \$266 thousand compared with net income of \$130 thousand in the prior year. When excluding the non-cash impairment charges of \$118 thousand and \$56 thousand in the third quarter of 2015 and 2014, respectively, net loss would have been \$148 thousand in 2015 compared with \$193 thousand net income in the prior year.

EBITDA<sup>(1)</sup> (income from continuing operations adjusted for income taxes, other income and expense, interest, depreciation and amortization, impairment of intangibles and share-based compensation expense) for the third quarter of 2015 was \$292 thousand, or 5.6% of net sales, compared with \$616 thousand, or 10.2% of net sales, for the same period of the prior year. <sup>(1)</sup>See attached table for additional important disclosures regarding the Company's use of EBITDA, as well as a reconciliation of net income (loss) from continuing operations to EBITDA.

| \$ In thousands                   | YTD<br>2015 |        | YTD<br>2014 |        | \$<br>Change  | % Change |  |  |
|-----------------------------------|-------------|--------|-------------|--------|---------------|----------|--|--|
| Sales                             | \$          | 16,744 | \$          | 18,329 | \$<br>(1,585) | (8.7%)   |  |  |
| Gross profit                      | \$          | 2,546  | \$          | 3,606  | \$<br>(1,060) | (29.4%)  |  |  |
| Gross margin                      |             | 15.2 % |             | 19.7 % |               |          |  |  |
| Total net (loss) income           | \$          | (42)   | \$          | 627    | \$<br>(669)   | (106.7%) |  |  |
| Diluted (loss) earnings per share | \$          | (0.02) | \$          | 0.22   | \$<br>(0.24)  | (109.1%) |  |  |

# First Nine Months 2015 Review

Net sales for the first nine months of 2015 were \$16.7 million, a decrease of \$1.6 million, or 8.7%, from the first nine months of 2014. The decline in net sales was due to a decline in net sensor sales due to a 12.1% decrease in sensor volume and lower silver prices, while custom thermoplastic injection molding sales increased 21.2% due largely to increased orders for automotive components. Also, orthopedic implant components revenue decreased 7.6% due to product mix and production delays encountered in the first quarter. Additionally, the 2014 period benefitted from \$250 thousand of Predictor license sales, which are no longer being sold by the Company.

Gross profit in the first nine months of 2015 decreased by 29.4% to \$2.5 million. The decrease in gross profit was due primarily to a 27.0% decrease in gross profit related to orthopedic implant components and a 19.6% decrease in gross profit related to sensors. The decrease in orthopedic implant components is a result of product mix, new product validation expenditures, as well as production delays encountered in the first quarter of 2015. The decrease in sensor sales is due to lower sales volume and lower silver prices. Gross profit was also impacted by higher manufacturing quality expenses to support new product validation and the absence of sales in 2015 of the Company's Predictor licenses.

Total operating expenses for the first nine months of 2015 were \$2.8 million, or 16.5% of net sales, a decrease of \$45 thousand, or 1.6%, when compared with the same period in the prior year.

Consolidated net loss was \$42 thousand, or \$0.02 per diluted share, in the first nine months of 2015 compared with net income of \$627 thousand, or \$0.22 per diluted share, in the same period in 2014. The 2015 period includes income from discontinued operations of \$363 thousand as a result of the final discharge order related to the bankruptcy of RMDDxUSA.

EBITDA<sup>(1)</sup> (income from continuing operations adjusted for income taxes, other income and expense, interest, depreciation and amortization, impairment of intangibles and share-based compensation

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expense) in the first nine months of 2015 was \$1.0 million, or 6.1% of net sales, compared with EBITDA of \$2.0 million, or 10.9% of net sales, for the same period of the prior year. <sup>(1)</sup>See attached table for additional important disclosures regarding the Company's use of EBITDA, as well as a reconciliation of net income (loss) from continuing operations to EBITDA.

### Cash flow and financial resources

At September 30, 2015, the Company had cash on hand of \$264 thousand and working capital of \$3.6 million. For the nine months ended September 30, 2015, the Company generated net cash from operating activities of continuing operations of \$846 thousand and used net cash of \$1.1 million for capital expenditures.

# Strategy and outlook

Mr. Emma concluded, "Our focus on producing high quality products, investing in equipment, and increasing our sales force should position us well for the future. We are confident that these investments will result in increased sales and profitability."

# About Arrhythmia Research Technology, Inc.

Arrhythmia Research Technology, Inc., through its wholly-owned subsidiary, Micron Products, Inc., is a diversified contract manufacturing organization that produces highly-engineered, innovative medical device technologies requiring precision machining and injection molding. The Company also manufactures components, devices and equipment for military, law enforcement, industrial and automotive applications. In addition, the Company is a market leader in the production and sale of silver/silver chloride coated and conductive resin sensors used as consumable component parts in the manufacture of integrated disposable electrophysiological sensors. The Company's strategy for growth is to build a best-in-class quality organization and capitalize on its engineering design expertise and reliable, proprietary manufacturing processes to further penetrate the medical device contract manufacturing market.

The Company routinely posts news and other important information on its websites:

http://www.arthrt.com, http://www.micronproducts.com and http://www.micronmedical.com.

#### Safe Harbor Statement

Forward-looking statements made herein are based on current expectations of Arrhythmia Research Technology, Inc. ("our" or the "Company") that involve a number of risks and uncertainties and should not be considered as guarantees of future performance. The factors that could cause actual results to differ materially include our ability to retain order volumes from customers who represent significant proportions of net sales; our ability to maintain our pricing model, offset higher costs with price increases and/or decrease our cost of sales; variability of customer delivery requirements; the level of sales of higher margin products and services; our ability to renew our credit facility and manage our level of debt and provisions in the debt agreements which could make the Company sensitive to the effects of economic downturns and limit our ability to react to changes in the economy or our industry; failure to comply with financial and other covenants in our credit facility; volatility in commodity and energy prices and our ability to offset higher costs with price increases; continued availability of supplies or materials used in manufacturing at competitive prices; variability of customer delivery requirements; variations in the mix of products sold; and the amount and timing of investments in capital equipment, sales and marketing, engineering and information technology resources. More information about factors that potentially could affect the Company's financial results is included in the Company's Annual Report on Form 10-K and other filings with the Securities and Exchange Commission.

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FINANCIAL TABLES FOLLOW.

# ARRHYTHMIA RESEARCH TECHNOLOGY, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)

|                                                                                                                                               | Three Months Ended<br>September 30, |                   |    |                     | Nine Mor<br>Septen | r 30,                                 |    |            |
|-----------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|-------------------|----|---------------------|--------------------|---------------------------------------|----|------------|
|                                                                                                                                               |                                     | 2015              |    | 2014                |                    | 2015                                  |    | 2014       |
| Net sales                                                                                                                                     | \$                                  | 5,226,135         | \$ | 6,045,872           | \$                 | 16,743,571                            | \$ | 18,329,472 |
| Cost of sales                                                                                                                                 |                                     | 4,508,622         |    | 4,885,043           |                    | 14,197,508                            |    | 14,723,334 |
| Gross profit                                                                                                                                  |                                     | 717,513           |    | 1,160,829           |                    | 2,546,063                             |    | 3,606,138  |
| Selling and marketing                                                                                                                         |                                     | 219,895           |    | 252,995             |                    | 740,476                               |    | 785,075    |
| General and administrative                                                                                                                    |                                     | 651,669           |    | 597,413             |                    | 1,825,473                             |    | 1,735,279  |
| Research and development                                                                                                                      |                                     | 48,007            |    | 110,441             |                    | 202,792                               |    | 292,962    |
| Total operating expenses                                                                                                                      |                                     | 919,571           |    | 960,849             |                    | 2,768,741                             |    | 2,813,316  |
| In some (loss) form continuing constitution                                                                                                   |                                     | (202.059)         |    | 100.090             |                    | (222,678)                             |    | 702 822    |
| Income (loss) from continuing operations                                                                                                      |                                     | (202,058)         |    | 199,980             |                    | (222,678)                             |    | 792,822    |
| Other income (expense):                                                                                                                       |                                     | ((((0)))          |    | (((2)))             |                    | (202 125)                             |    | (200, 014) |
| Interest expense                                                                                                                              |                                     | (66,602)<br>3,033 |    | (66,236)<br>(4,099) |                    | (202,135)<br>19,864                   |    | (206,914)  |
| Other income (expense), net                                                                                                                   |                                     | ,                 |    |                     |                    | · · · · · · · · · · · · · · · · · · · |    | 44,900     |
| Total other expense, net                                                                                                                      |                                     | (63,569)          |    | (70,335)            |                    | (182,271)                             |    | (162,014)  |
| Income (loss) from continuing operations before income taxes                                                                                  |                                     | (265,627)         |    | 129.645             |                    | (404,949)                             |    | 630,808    |
| Income taxes                                                                                                                                  |                                     | (203,027)         |    | 127,045             |                    | (+0+,)+)                              |    | 2,207      |
| Net income (loss) from continuing operations                                                                                                  |                                     | (265,627)         |    | 129,645             |                    | (404,949)                             |    | 628,601    |
| Discontinued Operations:                                                                                                                      |                                     | (200,027)         |    | 129,015             |                    | (101,919)                             |    | 020,001    |
| Income (loss) from discontinued operations, net of tax<br>provision of \$0 for the three and nine months ended<br>September 30, 2015 and 2014 |                                     | _                 |    | _                   |                    | 362,610                               |    | (1,779)    |
| Net income (loss)                                                                                                                             | \$                                  | (265,627)         | \$ | 129,645             | \$                 | (42,339)                              | \$ | 626,822    |
| Earnings (loss) per share - basic                                                                                                             |                                     |                   |    | -                   | -                  |                                       |    |            |
| Continuing operations                                                                                                                         | \$                                  | (0.10)            | \$ | 0.05                | \$                 | (0.15)                                | \$ | 0.23       |
| Discontinued operations                                                                                                                       |                                     |                   |    |                     |                    | 0.13                                  |    |            |
| Earnings (loss) per share - basic                                                                                                             | \$                                  | (0.10)            | \$ | 0.05                | \$                 | (0.02)                                | \$ | 0.23       |
| Earnings (loss) per share - diluted                                                                                                           |                                     |                   |    |                     |                    |                                       |    |            |
| Continuing operations                                                                                                                         | \$                                  | (0.10)            | \$ | 0.05                | \$                 | (0.15)                                | \$ | 0.22       |
| Discontinued operations                                                                                                                       |                                     |                   |    | —                   |                    | 0.13                                  |    |            |
| Earnings (loss) per share - diluted                                                                                                           | \$                                  | (0.10)            | \$ | 0.05                | \$                 | (0.02)                                | \$ | 0.22       |
| Weighted average common shares outstanding - basic                                                                                            |                                     | 2,786,539         |    | 2,748,479           |                    | 2,782,452                             |    | 2,731,530  |
| Weighted average common shares outstanding - diluted                                                                                          |                                     | 2,786,539         |    | 2,855,223           |                    | 2,782,452                             |    | 2,815,776  |

# ARRHYTHMIA RESEARCH TECHNOLOGY, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)

|                                                                                      | September 30,<br>2015 |             | D  | ecember 31,<br>2014 |
|--------------------------------------------------------------------------------------|-----------------------|-------------|----|---------------------|
| Assets                                                                               |                       |             |    |                     |
| Current assets:                                                                      |                       |             |    |                     |
| Cash and cash equivalents                                                            | \$                    | 263,838     | \$ | 209,398             |
| Trade accounts receivable, net of allowance for doubtful accounts of \$48,000 at     |                       |             |    |                     |
| September 30, 2015 and \$45,000 at December 31, 2014                                 |                       | 3,404,786   |    | 3,536,747           |
| Inventories, net                                                                     |                       | 2,457,245   |    | 2,514,241           |
| Prepaid expenses and other current assets                                            |                       | 796,486     |    | 519,582             |
| Total current assets                                                                 |                       | 6,922,355   |    | 6,779,968           |
| Property, plant and equipment, net                                                   |                       | 7,573,059   |    | 7,618,901           |
| Intangible assets, net                                                               |                       | 19,084      |    | 134,022             |
| Other assets                                                                         |                       | 340,032     |    | 570,357             |
| Total assets                                                                         | \$                    | 14,854,530  | \$ | 15,103,248          |
| Liabilities and Shareholders' Equity                                                 |                       |             |    |                     |
| Current liabilities:                                                                 |                       |             |    |                     |
| Revolving line of credit, current portion                                            | \$                    |             | \$ | 2,071,495           |
| Term notes payable, current portion                                                  |                       | 583,157     |    | 490,341             |
| Accounts payable                                                                     |                       | 1,876,542   |    | 1,857,156           |
| Accrued expenses & other current liabilities                                         |                       | 473,863     |    | 405,975             |
| Customer deposits                                                                    |                       | 58,735      |    | 98,110              |
| Deferred revenue, current                                                            |                       | 298,367     |    | 228,363             |
| Liabilities from discontinued operations, current                                    |                       |             |    | 320,056             |
| Total current liabilities                                                            |                       | 3,290,664   |    | 5,471,496           |
| Long-term liabilities:                                                               |                       |             |    |                     |
| Revolving line of credit, non-current portion                                        |                       | 2,261,495   |    |                     |
| Term notes payable, non-current portion                                              |                       | 1,270,348   |    | 1,330,755           |
| Subordinated promissory notes                                                        |                       | 466,214     |    | 445,452             |
| Deferred revenue, non-current                                                        |                       | 353,560     |    | 610,430             |
| Total long-term liabilities                                                          |                       | 4,351,617   |    | 2,386,637           |
| Total liabilities                                                                    |                       | 7,642,281   |    | 7,858,133           |
| Commitments and Contingencies                                                        |                       | -           |    |                     |
| Shareholders' equity:                                                                |                       |             |    |                     |
| Preferred stock, \$0.001 par value; 2,000,000 shares authorized, none issued at      |                       |             |    |                     |
| September 30, 2015 and \$1.00 par value; 2,000,000 shares authorized, none issued at |                       |             |    |                     |
| December 31, 2014                                                                    |                       | —           |    |                     |
| Common stock, \$0.01 par value; 10,000,000 shares authorized; 3,926,491 issued,      |                       |             |    |                     |
| 2,786,539 outstanding at September 30, 2015 and 3,926,491 issued, 2,778,339          |                       |             |    |                     |
| outstanding at December 31, 2014                                                     |                       | 39,265      |    | 39,265              |
| Additional paid-in-capital                                                           |                       | 11,365,486  |    | 11,336,693          |
| Treasury stock at cost, 1,139,952 shares at September 30, 2015 and 1,148,152 shares  |                       |             |    |                     |
| at December 31, 2014                                                                 |                       | (3,110,701) |    | (3,133,883          |
| Accumulated other comprehensive income                                               |                       |             |    | 42,502              |
| Accumulated deficit                                                                  |                       | (1,081,801) |    | (1,039,462          |
| Total shareholders' equity                                                           |                       | 7,212,249   |    | 7,245,115           |
| Total liabilities and shareholders' equity                                           | \$                    | 14,854,530  | \$ | 15,103,248          |

### ARRHYTHMIA RESEARCH TECHNOLOGY, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

|                                                                                             |        | Nine Mon<br>Septerr |               |
|---------------------------------------------------------------------------------------------|--------|---------------------|---------------|
|                                                                                             |        | 2015                | 2014          |
| Cash flows from operating activities:                                                       |        |                     |               |
| Net income (loss)                                                                           | \$     | (42,339)            | \$<br>626,822 |
| Loss (income) from discontinued operations                                                  |        | (362,610)           | 1,779         |
| Adjustments to reconcile net income (loss) to net cash provided by (used in) operating acti | vities | s:                  |               |
| (Gain) loss on sale of property, plant and equipment                                        |        | (17,143)            | (21,000)      |
| Depreciation and amortization                                                               |        | 1,102,428           | 1,114,278     |
| Impairment of intangibles                                                                   |        | 118,318             | 63,086        |
| Non-cash interest expense                                                                   |        | 20,762              | 20,762        |
| Change in allowance for doubtful accounts                                                   |        | 3,000               | 10,000        |
| Share-based compensation expense                                                            |        | 23,416              | 22,186        |
| Changes in operating assets and liabilities:                                                |        |                     |               |
| Accounts receivable                                                                         |        | 128,961             | 84,071        |
| Inventories                                                                                 |        | 56,996              | (808,814)     |
| Prepaid expenses and other current assets                                                   |        | (276,904)           | (134,760)     |
| Other non-current assets                                                                    |        | 230,325             | 80,753        |
| Accounts payable                                                                            |        | 19,387              | 78,704        |
| Accrued expenses and other current liabilities                                              |        | 98,516              | 399,826       |
| Other non-current liabilities                                                               |        | (256,870)           | (80,492)      |
| Net cash provided by (used in) operating activities of continuing operations                |        | 846,243             | 1,457,201     |
| Net cash provided by (used in) operating activities of discontinued operations              |        | _                   | (1,509)       |
| Net cash provided by (used in) operating activities                                         |        | 846,243             | 1,455,692     |
| Cash flows from investing activities:                                                       |        |                     |               |
| Purchases of property, plant and equipment                                                  |        | (1,072,347)         | (1,104,265)   |
| Proceeds from sale of property, plant and equipment                                         |        | 35,700              | 24,500        |
| Cash paid for patents and trademarks                                                        |        | (6,176)             | (2,613)       |
| Net cash provided by (used in) investing activities from continuing operations              |        | (1,042,823)         | (1,082,378)   |
| Net cash provided by (used in) investing activities from discontinued operations            |        |                     | —             |
| Net cash provided by (used in) investing activities                                         |        | (1,042,823)         | (1,082,378)   |
| Cash flows from financing activities:                                                       |        |                     |               |
| Proceeds from (payments on) revolving line of credit, net                                   |        | 190,000             | (728,000)     |
| Proceeds from equipment line of credit                                                      |        | 415,785             | 116,905       |
| Payments on term notes payable                                                              |        | (383,376)           | (316,376)     |
| Proceeds from warrant exercises                                                             |        |                     | 35,100        |
| Proceeds from stock option exercises                                                        |        | 28,611              | 97,022        |
| Net cash provided by (used in) financing activities from continuing operations              |        | 251,020             | (795,349)     |
| Net cash provided by (used in) financing activities from discontinued operations            |        | _                   |               |
| Net cash provided by (used in) financing activities                                         |        | 251,020             | (795,349)     |
| Net increase (decrease) in cash and cash equivalents                                        |        | 54,440              | (422,035)     |
| Cash and cash equivalents, beginning of period                                              |        | 209,398             | 751,275       |
| Cash and cash equivalents, end of period                                                    |        | 263,838             | 329,240       |
| Less: cash and cash equivalents of discontinued operations at end of period                 |        |                     |               |
| Cash and cash equivalents of continuing operations at end of period                         | \$     | 263,838             | \$<br>329,240 |

#### ARRHYTHMIA RESEARCH TECHNOLOGY, INC. EBITDA RECONCILIATION<sup>(1)</sup> (Unaudited, \$ in thousands)

|                                              | Three Mont<br>Septemb |        | Nine Months Ended<br>September 30, |          |  |  |
|----------------------------------------------|-----------------------|--------|------------------------------------|----------|--|--|
|                                              | 2015                  | 2014   | 2015                               | 2014     |  |  |
| Net income (loss) from continuing operations | \$ (266)              | \$ 130 | \$ (405)                           | \$ 629   |  |  |
| Income tax provision                         | -                     | -      | -                                  | 2        |  |  |
| Other (income) expense                       | (3)                   | 4      | (20)                               | (45)     |  |  |
| Interest expense                             | 67                    | 66     | 202                                | 207      |  |  |
| Depreciation and amortization                | 372                   | 364    | 1,102                              | 1,114    |  |  |
| Impairment of intangibles                    | 118                   | 56     | 118                                | 63       |  |  |
| Share-based compensation                     | 4                     | (4)    | 23                                 | 22       |  |  |
| EBITDA                                       | \$ 292                | \$ 616 | \$ 1,020                           | \$ 1,992 |  |  |
| EBITDA margin %                              | 5.6%                  | 10.2%  | 6.1%                               | 10.9%    |  |  |

# <sup>(1)</sup> Non-GAAP Financial Measures

In addition to reporting net income, a U.S. generally accepted accounting principle ("GAAP") measure, this news release contains information about EBITDA (income from continuing operations adjusted for income taxes, other income and expense, interest, depreciation and amortization, impairment of intangibles and share-based compensation expense), which is a non-GAAP measure. The Company believes EBITDA allows investors to view its performance in a manner similar to the methods used by management and provides additional insight into its operating results. EBITDA is not calculated through the application of GAAP. Accordingly, it should not be considered as a substitute for the GAAP measure of net income and, therefore, should not be used in isolation of, but in conjunction with, the GAAP measure. The use of any non-GAAP measure may produce results that vary from the GAAP measure and may not be comparable to a similarly defined non-GAAP measure used by other companies.

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